

Final Economic Analysis of Impacts of Regulations Regarding “Intended Uses”

A. Introduction and Summary

1. Introduction

We have examined the impacts of the final rule under Executive Order 12866, Executive Order 13563, the Regulatory Flexibility Act (5 U.S.C. 601-612), and the Unfunded Mandates Reform Act of 1995 (Pub. L. 104-4). Executive Orders 12866 and 13563 direct us to assess all costs and benefits of available regulatory alternatives and, when regulation is necessary, to select regulatory approaches that maximize net benefits (including potential economic, environmental, public health and safety, and other advantages; distributive impacts; and equity). This final rule is not a significant regulatory action as defined by Executive Order 12866.

The Regulatory Flexibility Act requires us to analyze regulatory options that would minimize any significant impact of a rule on small entities. We cannot predict how many companies may revise labeling, advertising, or other materials, or otherwise modify their behavior, following issuance of this rule. However, this rule would merely clarify, but not change, the types of evidence relevant to determining manufacturers’ intended use of products. Because the rule would not extend FDA’s authority to additional products or impose any additional requirements on currently regulated products, we expect the rule will impose negligible costs, if any. As a result, we certify that the final rule will not have a significant economic impact on a substantial number of small entities.

The Unfunded Mandates Reform Act of 1995 (section 202(a)) requires us to prepare a written statement, which includes an assessment of anticipated costs and benefits, before proposing “any rule that includes any Federal mandate that may result in the expenditure by State, local, and tribal governments, in the aggregate, or by the private sector, of \$100,000,000 or

more (adjusted annually for inflation) in any one year.” The current threshold after adjustment for inflation is \$158 million, using the most current (2020) Implicit Price Deflator for the Gross Domestic Product. This final rule would not result in an expenditure in any year that meets or exceeds this amount.

2. *Summary of Costs and Benefits*

The final rule clarifies but does not change FDA’s interpretation and application of existing intended use regulations for medical products.

The benefits of this rule are additional clarity and certainty for manufacturers and stakeholders regarding evidence that is relevant in evaluating whether an article is intended for use as a drug or device.

This final rule is not expected to impose any significant additional costs on firms. Although this rule may impact firms’ future marketing, product development, and communication strategies, firms are not required to make any changes to labeling, marketing materials, or operating procedures. Additionally, this rule does not extend FDA’s jurisdiction to any new products.

Table 1: Summary of Benefits, Costs, and Distributional Effects of Final Rule

Category		Primary Estimate	Low Estimate	High Estimate	Units			Notes
					Year Dollars	Discount Rate	Period Covered	
Benefits	Annualized Monetized \$millions/year					7%		
						3%		
	Annualized Quantified					7%		
						3%		
Qualitative	Clarification of intended use interpretation and application							
Costs	Annualized Monetized \$millions/year					7%		
						3%		
	Annualized Quantified					7%		
						3%		
Qualitative	Negligible costs, if any							
Transfers	Federal Annualized					7%		
						3%		

Category	Primary Estimate	Low Estimate	High Estimate	Units			Notes
				Year Dollars	Discount Rate	Period Covered	
Monetized \$millions/year							
From/ To	From:		To:				
Other Annualized Monetized \$millions/year					7%		
					3%		
From/To	From:		To:				
Effects	State, Local or Tribal Government: None Small Business: None Wages: None Growth: None						

3. *Comments on the Preliminary Economic Analysis of Impacts and Our Response*

We did not receive any comments on the Preliminary Economic Analysis of Impacts.

4. *Summary of Changes*

We have made no significant changes from the Preliminary Economic Analysis of Impacts.

B. Final Economic Analysis of Impacts

1. *Background*

This rule clarifies FDA’s longstanding position that the intended use of a drug or device product can be based on any relevant source of evidence by describing types of evidence relevant to the intended use of a product and types of evidence that, standing alone, are not determinative of intended use.

One important clarification involves a manufacturer’s knowledge of unapproved uses of its approved product. Current versions of §§ 201.128 and 801.4 specify that a manufacturer of a drug (§201.128) or device (§801.4) must include adequate labeling if it knows its product is used

for an unapproved purpose. The September 2015 proposed rule (80 FR 57756 at 57764) removed the sentence regarding the requirement to provide adequate labeling if a firm knows its product is being used for an unapproved use. The amended January 2017 final rule (82 FR 2193 at 2217) was intended to clarify FDA's position by requiring manufacturers to include adequate labeling "if the totality of the evidence establishes that a manufacturer objectively intends that a drug introduced into interstate commerce by him is to be used for conditions, purposes, or uses other than ones for which it is approved (if any)."

In the *Federal Register* of February 7, 2017 (82 FR 9501), FDA delayed the effective date of the January 2017 final rule until March 2017. In February 2017, various industry organizations filed a petition raising concerns with the January 2017 final rule, requesting reconsideration and a stay. The petition requested that FDA reconsider the amendments to the "intended use" regulations and issue a new final rule that, with respect to the intended use regulations at §§ 201.128 and 801.4, reverted to the language of the September 2015 proposed rule. The petition also requested that FDA indefinitely stay the rule because petitioners argued that the final rule was issued in violation of the fair notice requirement under the Administrative Procedure Act and that the "totality of the evidence" language in the 2017 final rule was a new and unsupported legal standard.

In the *Federal Register* of March 20, 2017 (82 FR 14319), FDA further delayed the effective date of the final rule until March 2018 and opened the docket for additional public comment. Following some comments supporting the delay and proposing specific changes to the language in §§ 201.128 and 801.4, on March 16, 2018 (83 FR 11639), FDA delayed the amendments to §§ 201.128 and 801.4 until further notice. This final rule adopts the general approach set forth in the September 2015 proposed rule by deleting the final sentence; the final

rule also clarifies FDA's interpretation and application of evidence relevant to determining intended use.

2. Benefits of the Final Rule

The final rule clarifies FDA's existing interpretation of the determination of the intended use of drugs and devices. This clarification should reduce manufacturer and stakeholder uncertainty regarding the scenarios in which specific types of evidence may or may not show a product is intended for a drug or device use. The removal of the final sentence in §§ 201.128 and 801.4 and the inclusion of new clarifying clauses ("provided, however, that a firm would not be regarded as intending an unapproved new use for [a medical product that is approved, cleared, granted marketing authorization, or exempted from premarket notification] based solely on that firm's knowledge that such [product] was being prescribed or used by health care providers for such use") resolve questions about whether manufacturers need to think about developing an action plan or strategy related to a potential new intended use of their medical products that are approved, cleared, granted marketing authorization, or exempted from premarket notification simply because a manufacturer has knowledge of unapproved uses of these products by third parties. We believe this clarification is the benefit of the final rule.

3. Costs of the Final Rule

The final rule is not expected to impose significant additional costs on manufacturers and distributors of FDA-regulated products. The final rule does not extend FDA's regulatory authority to any new or additional products, nor does the rule change the current approach to evaluating intended use or impose any additional requirements on manufacturers or distributors. We do not have any reason to believe firms will change their marketing or operating procedures

as a result of this rule. We do not have evidence that this final rule would impose costs on currently marketed products.

C. Final Small Entity Analysis

In Table 2, we describe the Small Business Administration’s size thresholds for industries affected by the final rule. Based on US Census data, at least 22.9% of businesses in NAICS code 21323 (Tobacco Manufacturing) are considered small; at least 17.5% of businesses in NAICS code 32541 (Pharmaceutical and Medicine Manufacturing) are considered small; and at least 32.6% of businesses in NAICS code 33911 (Medical Equipment and Supplies Manufacturing) are considered small. Because the final rule is not expected to impose costs on manufacturers or distributors of FDA-regulated products, the final rule is also not expected to impose costs on small entities. Therefore, we certify that the final rule will not have a significant economic impact on a substantial number of small entities.

Table 2: Small Business Administration Size Standards for Affected Industries

NAICS Code	Industry Description	Small Business Threshold
312230	Tobacco Manufacturing	Fewer than 1,500 Employees
325411	Medicinal and Botanical Manufacturing	Fewer than 1,000 Employees
325412	Pharmaceutical Preparation Manufacturing	Fewer than 1,250 Employees
325413	In-vitro Diagnostic Substance Manufacturing	Fewer than 1,250 Employees
325414	Biological Product (except Diagnostic) Manufacturing	Fewer than 1,250 Employees
339112	Surgical and Medical Instrument Manufacturing	Fewer than 1,000 Employees

339113	Surgical Appliance and Supplies Manufacturing	Fewer than 750 Employees
339114	Dental Equipment and Supplies Manufacturing	Fewer than 750 Employees
339115	Ophthalmic Goods Manufacturing	Fewer than 1,000 Employees
339116	Dental Laboratories	Fewer than 500 Employees